CPI ➤ BUSINESS SOLUTIONS

Formerly Copiers Plus, Inc.

xerox

HELPING COMPANIES DO GREAT WORK.

CELEBRATING 30 YEARS OF BLENDING GREAT CUSTOMER SERVICE WITH TECHNOLOGY, WHILE LOOKING FORWARD TO PROVIDING THE BUSINESS SOLUTIONS OF THE FUTURE

ABOUT CPI BUSINESS SOLUTIONS

Formerly known as Copiers Plus, Inc (CPI), we have recently changed our brand name to CPI Business Solutions to more accurately reflect the products we offer our customers. We look forward to showing you how!

With offices in Lafayette, Monticello and Greencastle, CPI Business Solutions has been serving North Central Indiana for over 30 Years as the area's Exclusive Xerox Sales Agent and Indiana's s first Xerox Dealer/Reseller.

With solutions ranging from a simple Desktop Laser Printer to a Full Workflow Automation, our Knowledgeable Marketing Team will not only help assess Your Organization's document needs, but will customize the right solution for maximum efficiency and value to your budget.

But the real difference is what happens after the solution is implemented. The Customer Service Team will make sure your Organization stays productive with many of our local technicians' experience measured in decades rather than months or years.

No improvement needed. I have always been impressed with the customer service of all staff at Copiers Plus and the technician never disappoints.

– **Linden United Methodist Church**

Kris Denise and Kyle at Copiers Plus in Monticello do a great job in serving their customers needs.

– **Logansport Cass County Public Library**

CPI BUSINESS SOLUTIONS

1.800.238.8562

www.connectwithcpi.com

CPI 360 PROCESS

360 PROCESS CYCLE

OBJECTIVES · COST CONSENSUS · PATH FOR IMPROVEMENT · IMPLEMENT · IMPROVE

SET PROJECT OBJECTIVES
Successful projects begin with a vision for the destination. The first step is to set objectives.

CREATE A COST CONSENSUS
Next, a baseline for current costs must be established. This discovery process reveals the starting place for the project.

DEVELOP A PATH FOR IMPROVEMENT
With the final destination in mind from step one and the current situation understood from step 2, the next job is to develop a path for improvement.
 • *Identify Key Improvement Opportunities*
 • *Create Actionable Items*
 • *Develop a Prioritized Implementation Plan*

IMPLEMENT
Put in place Solutions that streamline appropriate Solutions, Services and Workflows

CONTINUALLY IMPROVE
Needs evolve. Many companies choose to set up a quarterly or semi-annual meeting to review progress and roll out additional phases of the project

WHY US?

· Our Values
 CPI has built its business with a Customer First" viewpoint, resulting in every decision from our hiring process to service calls, CPI Business Solutions is focused on providing the highest Customer Experience.

· Our Local Experience
 Our Owners have been serving Indiana with offices in Lafayette, Monticello and Greencastle for 30 years. We have consistently represented Xerox Products during that tenure while adding other products and solutions that could benefit our customers.

·Transparency
 With our Customer First Core Value, we feel an open and transparent business relationship is Our Priority. We strive to build long-standing, honest partnerships with our customers.

· Customer Satisfaction
 CPI has been ranked #1 in the Nation for Customer Satisfaction 2 of the 7 Years we have surveyed our customers when compared to other Office Solutions Dealers.

"Great people to work with. Always excellent service!"

– **State Bank of Burnettsville**

WHAT WE DO?

Best in class partners

· Interactive Touch Screens   · Multifunction Copiers/Printers   · Lite Touch   · Shredders   · Workflow Software

Our portfolio of Document Solutions & Partners is why we changed our name from Copiers Plus, Inc to CPI Business Solutions. While "copiers" are an important and integrated piece of the equation, they are now only a part of the solutions that we are using to "Help Companies Do Great Work".

NETWORKED DEVICES

Whether the solution calls for a Desktop Printer or a Fleet of Multifunctional Products, these represent the conduit of moving digital information to paper or paper into valuable information back on your network.

MANAGED PRINT SERVICES

Unmanaged Printers are one of the highest unaccountable expenses inside of corporations and as color usage continues to grow, it is more important than ever to make sure your fleet is running as well and efficiently as possible.

ADVANCED CAPTURE

Whether scanning on our Multifunctional Devices or monitoring an Email Inbox, Advance Capture Solutions can automate naming, indexing and filing documents saving hours for your company every week resulting in a quick return on investment. They can even use this indexed information to automatically input information into your business software.

POWER UP YOUR PRINT ENVIRONMENT

Whether it is to set print policies, control print costs or manage Mobile and BYOD printing, Solutions are available to assist.

DIGITAL WORKFLOW

Turn Paper Processes into Structured Automated Digital Workflow Solutions to efficiently manage workload and eliminate missed steps in your critical business processes.
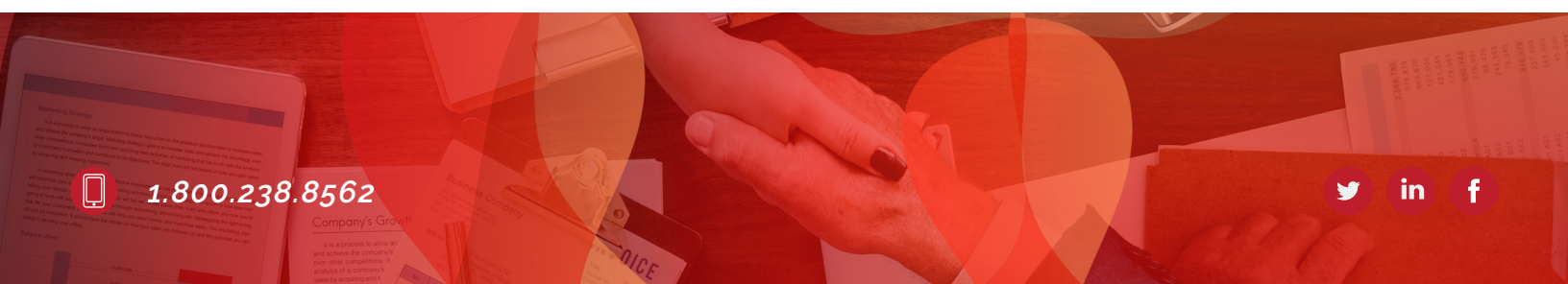
SECURE DOCUMENT MANAGEMENT

There are benefits to digitizing your documents such as the ability to back-up and saving office space. The real power and productivity boost once digitized is the ability to search key information rather than manually clicking through a folder and file structure trying to remember where it was saved.

COLLABORATION

With sizes up to 86", our 4K Touch-Screen Monitors will help your team collaborate, train or meet with clients with the highest in productivity and class. You can even record sessions for playback for easy playback for future reference or those that may have missed the meeting.

"*Thanks for the fast efficient service.*"

– *White County Food Pantry*

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> ## *HELPING COMPANIES DO GREAT WORK.*

OUR TEAM

CPI BUSINESS SOLUTIONS
TERRITORY COVERAGE MAP

CPI Business Solutions proudly serves 24 counties in Indiana. With offices located in:

- *Monticello*
- *Lafayette*
- *Greencastle*